



*Rebecca
Houghton*

sponsored by



Biznorth is proud to present Rebecca Houghton, Australia's leading middle management expert, for this exclusive leadership event in Darwin.



Conversations that drive *Performance*

Tackle difficult conversations, shift behaviours and drive outcomes more easily.

The formula for performance is behaviour + environment: when leaders create the right environment for the right people, performance will follow. What most often happens is the people are right, but the environment is not clear, accountable or safe - so performance suffers.

This proven system is designed to support leaders at all levels to create an environment of clarity, accountability and psychological safety. This course enables them to take the difficult out of difficult conversations and get sustainable results through three essential and interconnected conversations that are proven to drive performance.

You'll take away:

- A signed copy of Rebecca's best seller *More Impact, More Easily**
- A personalised action plan you can implement immediately
- A clear diagnosis of your current influencing approach - and the one or two changes that will deliver the biggest lift in your impact

*available for purchase



You'll learn:

- How to identify and remove the personal barriers holding back your influencing power.
- Practical techniques to shift behaviours, lead outcomes, and increase impact from day one.
- What makes people tick - an introduction to neuroscience for leaders
- Where you stand against Australia's only middle management benchmark—built from data on over 1,000 Australian managers—and what to do about it.
- Goal-setting techniques that feel conversational, yet clear.
- Accountability conversations that help people stay on target without micro-managing.
- Taking the Difficult out of Difficult Conversations by balancing compassion with accountability
- How to build the skillset that will elevate your influencing game, focusing on high-impact techniques you can apply straight away
- How to reach mastery by committing to a live workplace experiment—and being held accountable for results

*"This was life changing, thank you so much."
Contact Centre Manager, Brisbane*



Meet your host

Annette

Biznorth delivers straight-talking business solutions designed to improve growth, resilience, and long-term performance, working closely with organisations to help them adapt, innovate, and move forward with confidence.

Annette is a holistic leadership development and executive coach, her purpose is to build courageous leaders and to transform organisations, teams and individuals to reset, realign leadership styles and skills to company (and personal) values to achieve business objectives.

Annette fuses over 30 years of business knowledge acumen in business and leadership, supported by evidence-based tools of positive psychology, wellbeing strategies and neuroscience.



Meet Rebecca

Australia's leading middle management expert. Best-selling author. Creator of the B-Suite Benchmarks®—the only data set of its kind profiling over 1,000 Australian middle managers.

Internationally recognised for her work building 'B-Suite leaders with C-Suite impact', Rebecca is unmatched in her insight into the challenges, opportunities, and untapped potential of middle management.

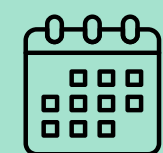
Rebecca works with the nation's top employers—public sector, FMCG, retail, tech, energy and beyond—and has trained thousands of managers and leaders to drive influence, accountability, and strategic performance where it matters most: in the middle.



Book your Ticket

ABOUT THE EVENT

- How to have more impact, more easily
- The secret to building high-performing teams
- More accountability, less drama
- Personal action plans you can put in place today



DATE & TIME

Friday 31 July 2026
0830am-330pm



LOCATION

Hilton Hotel
Mitchell St, Darwin

EARLY BIRD

\$275+GST

closes
20 JUNE 2026

AHRI
MEMBERS

\$250+GST

STANDARD
PASS

\$320+GST

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